

Sergey Pronin

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EDUCATION

Northeastern University, D'Amore - McKim School of Business May 2024
Bachelor of Sciences in Business Administration **Boston, MA**
Concentration: Business administration / Entrepreneurship
Relevant Courses: Marketing Analytics, Investments, Supply chain strategy, Negotiation

International School of Florence June 2020
International Baccalaureate Diploma **Florence, Italy**

SKILLS

Skills: Microsoft Excel, Word, Powerpoint, Adobe Photoshop, R.Studio, Python, Chatgpt, Tableau
Languages: English, Russian, Italian

WORK EXPERIENCE

SQVR September 2024
Operations associate New York, NY

- **Website translation:** Managed the pipeline for translating all website files into english.
- **Sales:** Cold email potential customers and researched the industry for ways to enter the market.

Wefunder July - Dec 2022
Tech Assistant Co-Op **San Francisco, CA**

- **Resolved technical issues for clients:** demonstrated problem-solving skills and attention to detail by quickly and effectively resolving technical issues for clients
- **Enhanced organizational efficiency:** Identified and implemented process improvements in the support system, replaced broken equipment, communicated with contractors, and consolidated data for record keeping, resulting in more effective operations across multiple departments.

AVAVAV Firenze Summer 2018
Intern **Florence, Italy**

- Responsible for greeting and assisting customers, overseeing transportation of inventory, and maintaining store appearance

PROJECT EXPERIENCE

Data Analysis Project Spring 2024

- Build a web scraper in python which extracted live attendance data from the Northeastern Gym.

Bebetterwithres.com Spring 2025

- Built and designed An Ai resume customizer that tailors your resume to the job description

Girlstrips.ai Spring 2025

- Built and designed an Ai powered travel destination suggestion web app with personalized itineraries.